Owner's Guide

FALL 2020

THE REED REPORT

As I write this letter,

COVID-19 is still very much a part of our lives, continuing to create uncertainty as we move into the latter part of the year. Here at Maine

Savings, we've been responsive to the needs of our members by continuing to offer full-service at our drive throughs, even after our lobbies reopened in early July. Members have also been able to conduct all of their business through online and mobile banking, as well as via telephone.

Helping Our Members

We are proud to have been able to assist many members by easing their financial burdens during this time. We revived our Skip Pay program, which we normally promote during the holiday season only and through that we processed 1,981 skipped loan payments. We assisted 235 small businesses with Paycheck Protection Program loans and allowed 360 members' mortgages to go into forbearance during this unprecedented time.

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\$10 Ticket Gets You 31 Chances To Win Cash!

ENDING HUNGER DECEMBER RAFFLE

ONE CASH PRIZE DRAWN EVERY DAY IN DECEMBER!

Proceeds Benefit the Maine Credit Unions' Campaign for Ending Hunger



ONLINE ENTRY NOW AVAILABLE

mainesavings.com/cashcalendar



Skip-A-Pay Program Looks Different This Year

As we all know, things look a little different this year and so does our Holiday Skip-Pay Program.

WHAT YOU NEED TO KNOW:

- 1. If you skipped a loan payment during our COVID-19 Skip Pay Program, that loan will not be eligible.
- 2. If you have multiple loans, you may be eligible to skip a loan payment on the loans that were NOT skipped earlier this year under the COVID-19 Skip Pay Program.
- 3. The deadline to skip your next loan payment is December 31, 2020.
- 4. To apply to skip your next loan payment, go to mainesavings.com/skipapay.



Annual Meeting goes virtual this year...

We will be holding our annual meeting virtually on November 24, 2020 @ 6:30pm. If you are a member interested in attending this meeting, please go to mainesavings.com/annualmeeting for more information.

FROM THE PRESIDENT THE REED REPORT

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Growth

Lending has been extremely active with loan volume surpassing 2019 numbers. People continued to purchase cars, boats, campers, homes and to make home improvements over the summer. Already this year, we have seen the largest growth in lending, deposits, and assets in the history of the credit union, and you should know that your credit union remains extremely strong.

Branch Lobbies

Since reopening the branches in July, lobby traffic has increased and seems to be functioning well. We appreciate the membership complying with our requests, specifically related to social distancing and face coverings. Offices for Member Service Representatives and Loan Officers remain closed to

face-to-face transactions, but they are interacting with members through other means including phone, online, and video conferencing. Members seem to be pleased with the service and we are handling more transactions this year than any prior vear.

Backstage Live Concert Series

Through our partnership with Waterfront Concerts, Maine Savings sponsored four weekly virtual concerts during the month of August. Those online concerts were a hit with more than 3,000 people tuning in and raising donations to help end hunger in Maine.

Communication

Some suggestions during these trying times:

Communication is paramount. Please

don't hesitate to reach out to your various professional advisors such as your credit union, insurance agent, attorney and accountant. Feel free to start with us. Call your credit union and set up a meeting to review your entire financial situation. We will be happy to work with you to map out a personal financial plan. Also, be vigilant about monitoring your credit report, keep your eyes and ears open for fraud trends, ensure that you have savings set aside for emergencies, and always budget, budget, budget!

Thank you for your continued business and be safe.

Respectfully,

John Reed

President and CEO

Have You Claimed Your FREE Accidental Death & Dismemberment Insurance Coverage?

Maine Savings has arranged to provide all eligible members with \$3,000 of Basic AD&D Insurance.

- \$3,000 of Basic AD&D Insurance Fully Paid for by the Credit Union!
- No Medical Exam, No Health Ouestions
- Guaranteed Acceptance for eligible members
- Up to \$300,000 of voluntary additional coverage is also available at competitive group rates



CLAIM YOUR COVERAGE at mainesavings.com/add



Due to the COVID-19 pandemic we had to think about our sponsorship at the Maine Savings Pavilion in Westbrook a little differntly this year. We were very pleased with the participation we had for our livesream concert series featuring local artists. Each concert helped raise funds through donations for Ending Hunger in Maine. View the replays of each concert at **mainesavings.com/backstagelive**.



Special Appreciation to Our Board of Directors

We are grateful to our Board of Directors and Supervisory Committee for their leadership and guidance. The countless hours they volunteer to ensure your Credit Union is the best it can be are invaluable.



DON **GRANT** Chair



VIVIAN GRESSER Secretary



KFIIY **KARTER** Vice Chair



JOF YOUNG Director Supervisory Committee Chair



DAVID BRIDGHAM Treasurer



KEN WHITE Supervisory Committee Member



KEVIN WHALEN Supervisorv Committee Member



Service Anniversaries and **New Hires** 3rd Quarter

Hampden	
Veronica Levesque	34
John Reed	30
Karen Rudge	26
Bob Nelson	23
Jan Rollins	23
Janine Tremble	22
Kristen Brasslett	10
Haulani Jennings	7
Marcel Blais	5
Lynn Anderson	1
David Zelz	1
Hammond Street	
Leanne Cox	14
Sarah Scott	1
College Avenue	
Maria Howson	1
Corinth	
Heidi Lewis	31

Michelle Burnett	7
Ellsworth	
Sue Porter	16
Nancy Robbins	14
Michelle Dunn	11
Milo	
Valerie Curry	30
Carrie Lumbra	21
Vassalboro	
Nicole York	21
Donna Martin	12
Business Development	
Mitchell Small	9

New Hires

Catlyn Mills, Member Service Analyst

Alyssa Hutchinson, Hampden Teller

Jenna D'Errico, Hampden Teller

Vanessa Crockett, Corinth Teller

Kelsey St Louis, Broadway Teller

Laura Lavigne, Business Development Officer

Isabel Hand, College Avenue Teller

Closings

Indigenous Peoples' Day

Monday, October 12

Veterans Day

Wednesday, November 11

Thanksgiving Day

Thursday, November 26

Christmas Day

Friday, December 25

New Year's Day

Friday, January 1







Member Service Center 207.862.6500 or 800.273.6700

memberservice@mainesavings.com Monday-Friday: 8 am to 5 pm Saturday: 9 am to 3 pm

Main Office and Hampden Branch

101 Western Avenue PO Box 347 Hampden, ME 04444 Monday-Friday: 8:30 am to 5 pm

Bangor | Broadway

671 Broadway Bangor, ME 04401 Monday–Wednesday: 8 am to 5 pm Thursday–Friday: 8 am to 6 pm (5-6 pm, drive thru only) Saturday: 9 am to 4 pm (3-4 pm, drive thru only)

Bangor | Hammond Street

868 Hammond Street Bangor, ME 04401 Monday-Friday: 8 am to 5 pm

Bar Harbor | Jackson Laboratory

600 Main Street Bar Harbor, ME 04609 Monday-Friday: 7:30 am to 4 pm

Brewer

Twin City Plaza, 278 State Street Brewer, ME 04412 Monday-Friday: 8 am to 5 pm

Corinth

500 Main Street Corinth, ME 04427 Monday-Friday: 8:30 am to 5 pm

Ellsworth

25 Resort Way Ellsworth, ME 04605 Monday-Friday: 8:30 am to 5 pm Saturday: 8:30 am to 12 pm

Milo

122 Park Street Milo, ME 04463 Monday-Friday: 8:30 am to 5 pm

North Vassalboro

912 Main Street North Vassalboro, ME 04962 Monday-Friday: 8:30 am to 5 pm

Old Town | College Avenue

College and Stillwater Avenues 1002 Stillwater Avenue Old Town, ME 04468 Monday-Friday: 8:30 am to 5 pm

Portland | Forest Ave

883 Forest Ave Portland, ME 04103 Monday-Friday: 8:30 am to 5 pm Saturday: 8:30 am to 12 pm